

Message Text

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PAGE 01 STATE 232642

17 11
ORIGIN EA-14

INFO OCT-01 ISO-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 NSC-10 NSCE-00 DOTE-00

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DRAFTED BY EA/PRCM:PTLINCOLN,JR:MFR
APPROVED BY EA/PRCM: OVARSTRONG
COM/BEWT/PRC:WGMETSON (DRAFT)
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EB/ITP/EWT:OSANDERSON (DRAFT)
----- 096457

R 272201Z NOV 73
FM SECSTATE WASHDC
TO USLO PEKING
INFO AMCONSUL HONG KONG

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E. O. 11652: N/A
TAGS: BTRA, CH
SUBJECT: BELL HELICOPTER TEAM VISIT TO PRC

1. BELL HELICOPTER COMPANY OF FORT WORTH, TEXAS HAS INFORMED DEPARTMENT AND COMMERCE THAT MACHIMPEX HAS EXTENDED INVITATION TO VISIT PRC TO DISCUSS PRODUCT LINE. FRANK M. SYLVESTER, VICE PRESIDENT FOR INTERNATIONAL MARKETING, WILL HEAD THREE-MAN HELICOPTER NEGOTIATING TEAM WHICH WILL INCLUDE TECHNICAL AND CONTRACT SPECIALISTS. SYLVESTER WILL ALSO BE ACCOMPANIED BY TWO REPRESENTATIVES OF BELL'S PARENT COMPANY, EXTRON, INCLUDING PRESIDENT G. WILLIAM MILLER. TEAM WILL ARRIVE IN PEKING ON DECEMBER 3 VIA AIR FRANCE. THEY PLAN TO TOUCH BASE WITH USLO ECON-COMMERCIAL OFFICERS SHORTLY AFTER ARRIVAL. TEAM IS PLANNING TO LEAVE PEKING ABOUT DECEMBER 16, ALTHOUGH WE
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UNDERSTAND THAT SOME MEMBERS MIGHT BE PREPARED TO EXTEND

VISIT IF NEGOTIATIONS WARRANT.

2. SYLVESTER INDICATED THAT THEY WILL BE PREPARED TO
DISCUSS BELL MODELS 206 "JET RANGER" AND 212- BELL HAS
BEEN INFORMED BY DEPARTMENT AND COMMERCE THAT SATISFACTORY
END-USE INFORMATION MUST BE OBTAINED BEFORE USG EXPORT
LICENSE CAN BE ISSUED. KISSINGER

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NNN

Message Attributes

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Disposition Authority: worrelsw
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30 JUN 2005

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Type: TE
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